

CUSTOMER SUCCESS

Partnering for Ongoing Growth

Irish construction specialists, Gaffney Mechanical, sees efficiency benefits from Zudello

“Processes are a lot faster - everything is moving quicker.

Denise Browne

Financial Controller, Gaffney Mechanical

Gaffney Mechanical

Being one of Ireland's leading construction engineering services companies, Gaffney Mechanical delivers installations and maintenance for heating, water, ventilation and waste systems across residential, commercial, hospitality, education, healthcare and public sector developments.

Acquired by Waterland Private Equity in 2023, the business now employs more than 200 skilled professionals and regularly runs around 50 live projects.

Business Needs

Rapid growth and project complexity were straining finance operations. Procurement and accounts payable were largely manual, with staff copying and pasting data and checking invoices against purchase orders by hand.

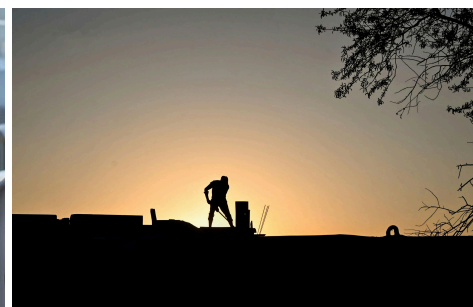
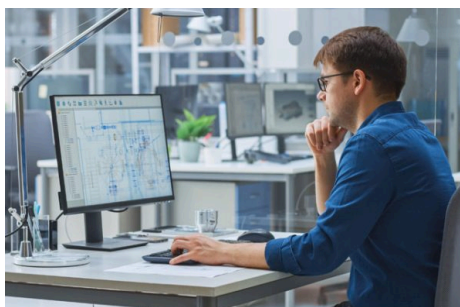
Gaffney Mechanical needed automation that could handle high volumes, integrate with its specialist construction ERP and be easy for multiple teams to adopt.

The Zudello differentiators, according to Gaffney Mechanical

- Ability to handle over 7,000 documents per month with headroom to scale
- Easy integration with Microsoft Business Central and the 4PS extension
- Combined benefits of AP and Procurement automation
- User friendliness across multiple teams
- Strong value for money for the advanced functionality

“As soon as Zudello was implemented, it made our life a lot easier. Processes are a lot faster. Everything is moving quicker.”

Denise Browne, Financial Controller, Gaffney Mechanical, Ireland



Zudello Solution

After an extensive search, Gaffney Mechanical selected Zudello to automate Accounts Payable and Procurement. Starting at 3,000 documents per month, Zudello now processes more than 7,000 documents monthly and can scale further as the business grows.

The Platform integrates seamlessly with Microsoft Business Central and the 4PS construction extension, ensuring project data flows instantly between procurement, accounts payable and project management teams.

Key features include automatic purchase order creation from supplier quotes, automated PO-to-invoice matching with instant price query flags, and a drag-and-drop upload tool that eliminates manual rekeying.

Benefits

Since implementing Zudello, Gaffney Mechanical has significantly reduced the time spent on repetitive admin and manual checks. Automation now flags invoice queries instantly, preventing costly delays and errors.

Real-time reporting means project profitability can be monitored as jobs progress, giving teams the information they need to make quick, informed decisions.

The system's user-friendly interface has enabled smooth adoption across multiple departments, and the scalability ensures it can support future expansion and diversification.

This has freed up finance and project teams to focus more time on value-adding activities that directly contribute to business growth.

“ The main benefit we get from Zudello integrating with our ERP is instant understanding of whether we are making money on each job - in real time. Spreadsheets just cannot give you that speed or accuracy.

Denise Browne

Gaffney Mechanical, Ireland

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